# Altek Group (3059) Investor Conference

2020-09-10



Agenda	
Time	Procedure
15:00~15:05	2020 Q2 Financial Results
15:05~15:25	Operation Performance
15:25~15:45	Q&A



## Safe Harbor Notice

- Altek Group statement of its current expectations are forward-looking statements which are subject to significant risks and uncertainties. Actual results may differ materially from those contained in any forward-looking statements.
- This information has been prepared in accordance with International Accounting Reporting Standards IFRS.



# Altek Financials



## 2020 1H Income Statement

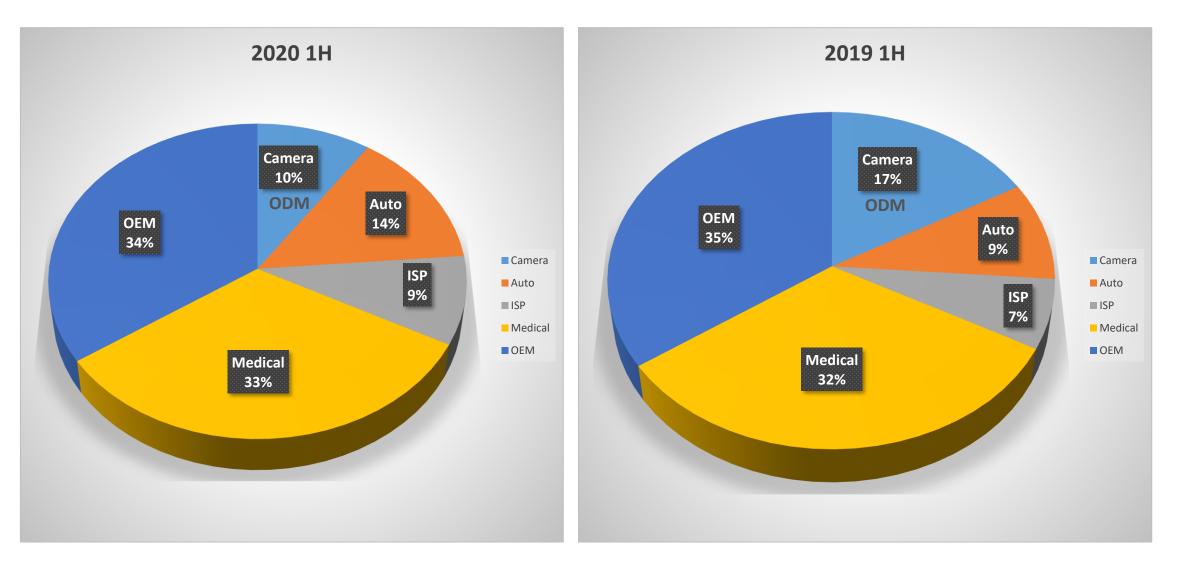


Unit : NT/000

Units: NT thousand	2020 YT06		2019 YT06		ΥοΥ	
	Amount	%	Amount	%	Amount	%
Sales Revenue	2,637,498	100	3,220,789	100	(583,291)	-18%
COGS	(1,971,636)	(75)	(2,708,106)	(84)	736,470	-27%
Gross Profit	665,862	25	512,683	16	153,179	30%
Operating Expense	(621,711)	(23)	(570,824)	(18)	(50,887)	9%
Operating Profit	44,151	2	(58,141)	(2)	102,292	409%
Net Non-Operating						-7%
Income	77,740	3	83,341	3	(5,601)	-770
Income before Tax	121,891	5	25,200	1	96,691	384%
Income after tax	74,934	3	6,895	0	68,039	987%
Attributed to the Parent						83%
Company	81,818	3	44,792	1	37,026	07/0
Attributable to Non-						
Controlling Interests	(6,884)	0	(37,897)	(1)	31,013	
Basic Earning Per Share	0.31		0.16			

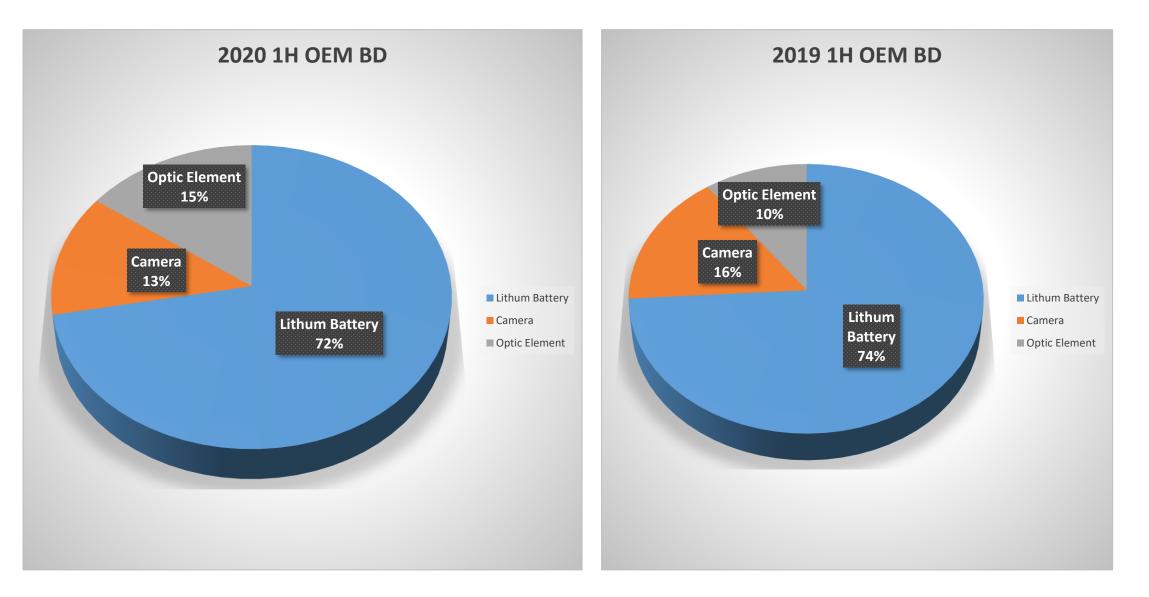
### Revenue BD 2020 1H vs 2019 1H





## OEM Rev BD 2020 1H vs 2019 1H

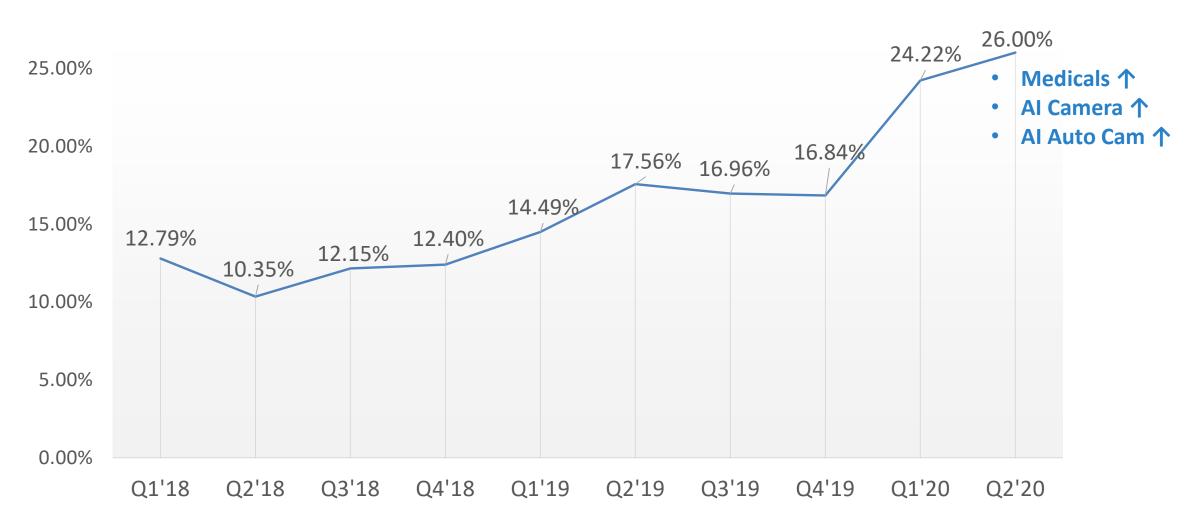




#### altek Gross Margin Trend 2012 ~ 2020 1H 30% 25% 25% 20% 16% 15% 12% 13% 13% 14% 10% 10% 6% 7% 5% 0% 2012 2013 2014 2015 2016 2017 2018 2019 20201H

## Gross margin continues improving

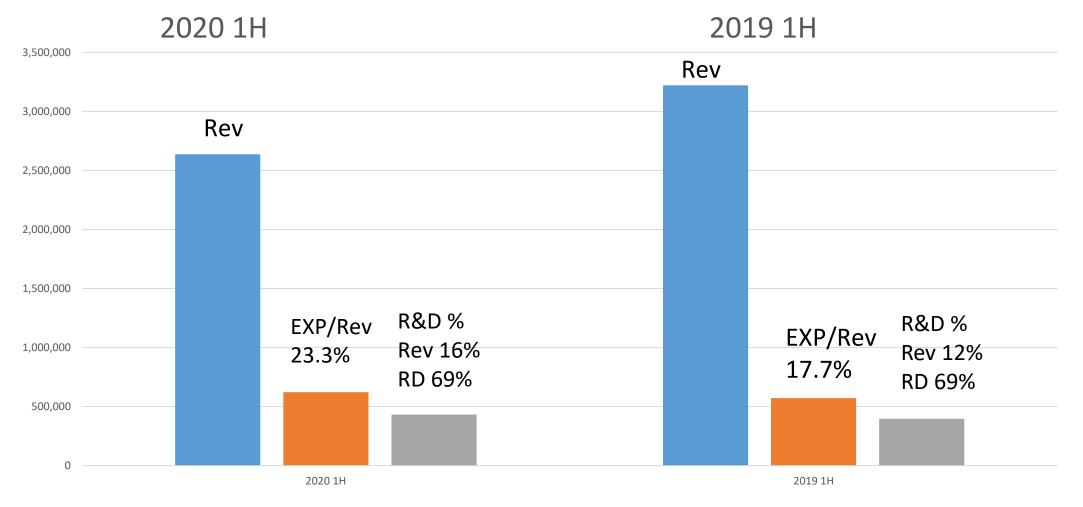
30.00%



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## R&D Expenditure





Revenue Expense R&D

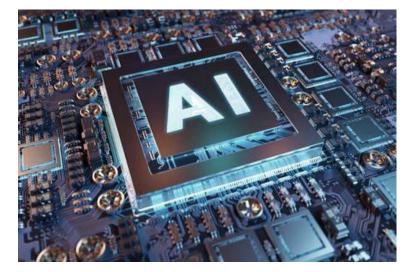
# altek The Eyes for AloT

## The Eyes for AloT



## **AloT Applications**





AI Chip & ASIC | Mobile / Tablets / Laptop



Fleet Management | AI Dash Cam



Eyes of Robot | Delivery Robots



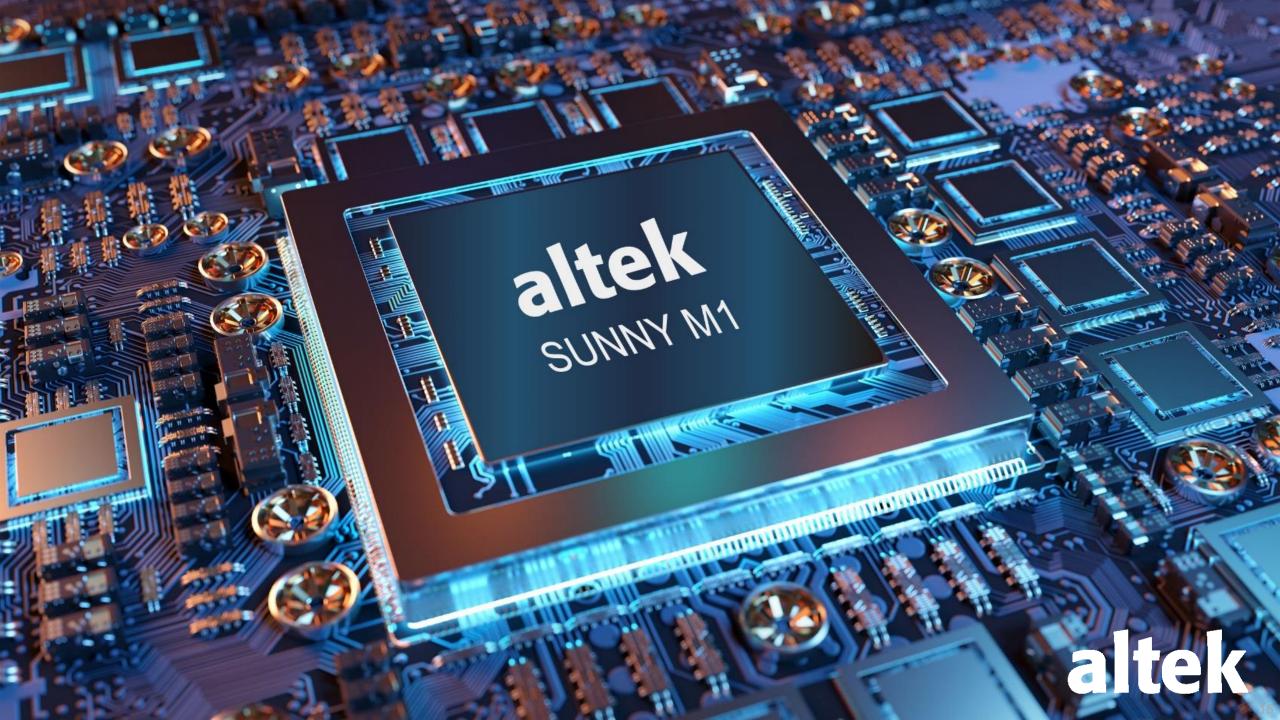
Smart Home & Security | AI Camera



Work / School From Home | 4K AI Webcam



3D Sensing | XR / AR / VR



## The Lowest Power AI Chip In The World

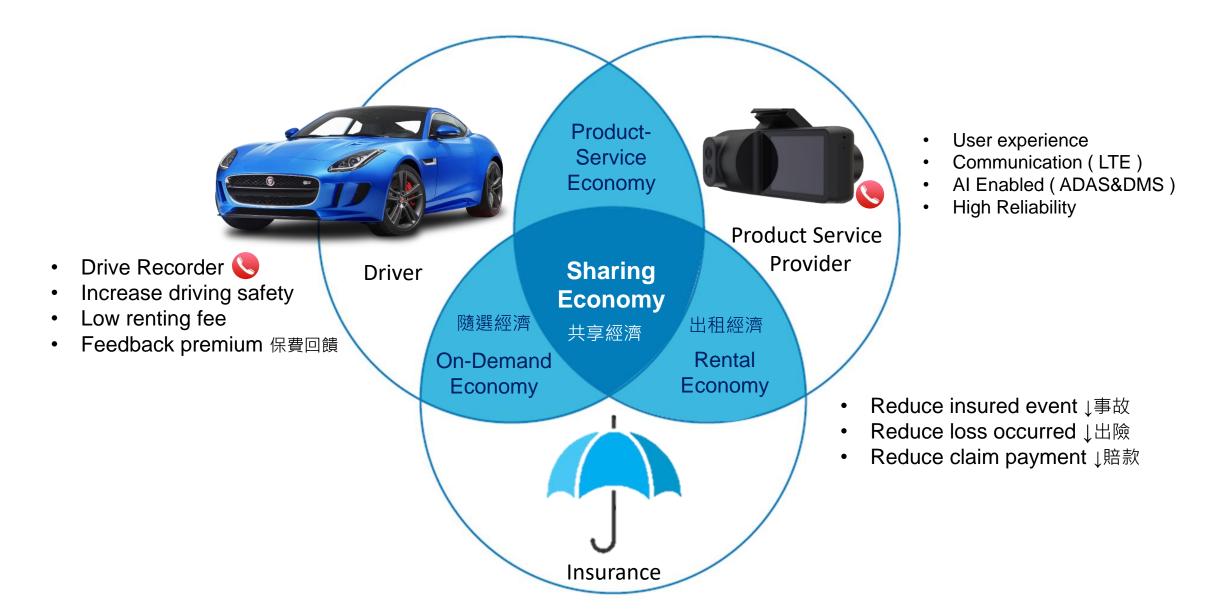


# Al Dash Cam

Fleet Management

# altek

## Fleet Management | Innovative business Models altek



# Al Webcam Work / School From Home





19



### **altek** AI Webcam for Work for Home

#### 4K AI Wide angle Webcam



- 4K@30fps
- SUNNY M1
  (AI chip) inside
- Wide angle LDC support
- Digital PTZ

#### 4K 360°AI Webcam

- 4K@30fps
- SUNNY M1
  (All obip) incid
- (AI chip) inside4K webcam with HDR and LDC
- support
- Beamforming
  with digital PTZ

### altek AI Webcam for School for Home

#### FHD AI Wide angle Webcam



- 1080P@30fps
- Sunny M1
- (AI chip) inside
- Wide angle LDC support Digital PTZ



### altek Smart Home Camera



- Doorbell w/ HD, FD, FR Al feature
- Wi-Fi, remote wake-up

- 360deg full view detection
- Event video recording & playback



### altek Smart Security Camera

#### Qualcomm vision intelligence platform







Leading global ISP technology LDC (Lens Distortion Correction)

altek



LDC (Lens Distortion Correction) 鏡頭畸變校正

**100%** Distortion compensation in background, and reserve distortion-free portrait



LDC 1.0

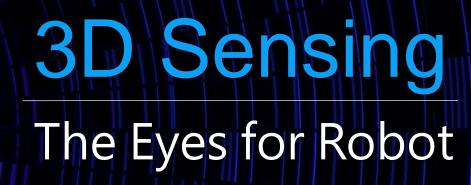
LDC 1.5



100%背景畸變補償&維持前景人臉不型變

### Android Mobile One of Altek contribution for DXOMARK NO.1













AL6100 Active Stereo Angle Camera Depth Sensing 720P

Robotics XR | VR | AR



## **3D Sensing Applications**





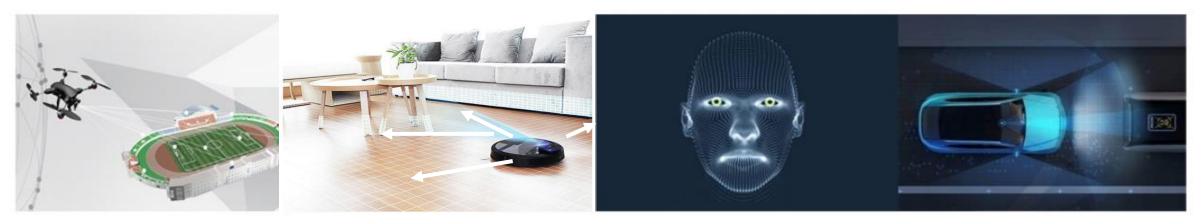
Family Robotics



**Delivery Robotics** 



Gesture Recognition



3D Face Recognition

**Obstacle Avoidance** 

# Medical Imaging Solution

altek

### altek Disposable Endoscopes

### COVID-19

## Sterile single-use problem solved

Altek 's customer has just been selected as the only disposable endoscopes provider in one of the America's largest Healthcare Group Purchasing program.

### altek Disposable Endoscopes





Through this Group Purchasing network, more than 4000 hospitals in US with 120,000 acute beds will have access to the full range of disposable endoscopes.





## THANK YOUR LISTENING

